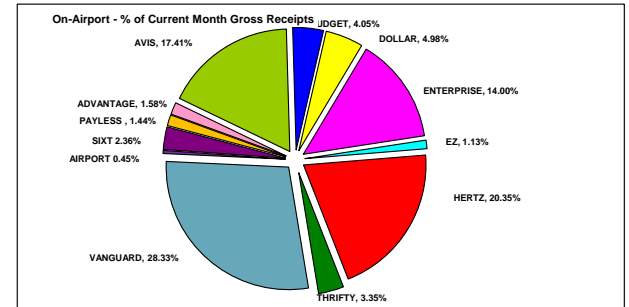


# Hartsfield-Jackson Atlanta International Airport

## FY2016 Car Rental Revenues (Unaudited)

CAR RENTAL AGENCY	GROSS REVENUE Jul-16	GROSS REVENUE Aug-16	GROSS REVENUE Sep-16	GROSS REVENUE Oct-16	GROSS REVENUE Nov-16	GROSS REVENUE Dec-16	GROSS REVENUE Jan-17	GROSS REVENUE Feb-17	GROSS REVENUE Mar-17	GROSS REVENUE Apr-17	GROSS REVENUE May-17	GROSS REVENUE Jun-17	GROSS REVENUE TOTAL Fiscal YTD
ADVANTAGE	\$872,760.44	\$ 761,080.71	\$ 650,398.54	\$ 693,115.26	\$ 564,166.17	\$ 563,519.66	\$516,444.77	\$539,953.59	\$638,372.80	\$813,618.27	\$666,294.27	\$531,641.03	\$7,811,366
AVIS	\$6,630,522.31	\$ 6,120,492.09	\$ 5,594,763.37	\$ 6,424,779.09	\$ 5,128,400.24	\$ 4,611,475.82	\$4,280,750.25	\$4,540,726.05	\$5,808,585.43	\$6,881,652.55	\$6,185,009.23	\$5,841,649.47	\$68,048,806
BUDGET	\$1,653,740.66	\$ 1,298,025.24	\$ 1,128,011.98	\$ 1,418,584.22	\$ 1,324,785.77	\$ 1,107,356.56	\$1,125,292.38	\$1,111,050.24	\$1,305,245.34	\$1,728,893.44	\$1,553,277.21	\$1,357,398.85	\$16,111,662
DOLLAR	\$2,012,220.30	\$ 1,906,299.69	\$ 1,678,273.12	\$ 1,871,745.15	\$ 1,679,248.63	\$ 1,190,670.71	\$1,206,310.78	\$1,263,909.15	\$1,458,359.95	\$1,935,451.23	\$1,817,090.76	\$1,671,880.04	\$19,691,460
ENTERPRISE	\$5,119,908.93	\$ 4,440,224.64	\$ 4,389,510.75	\$ 5,346,131.95	\$ 4,306,834.95	\$ 3,940,729.78	\$3,635,341.44	\$3,465,919.93	\$4,310,315.56	\$5,276,601.16	\$5,212,630.34	\$4,698,978.40	\$54,143,128
EZ	\$790,282.94	\$ 657,348.63	\$ 618,367.50	\$ 709,971.34	\$ 517,959.89	\$ 430,343.20	\$381,417.91	\$370,708.42	\$395,269.24	\$536,066.15	\$438,090.08	\$378,233.37	\$6,224,059
HERTZ	\$8,140,479.94	\$ 7,641,821.94	\$ 7,174,786.93	\$ 7,783,041.69	\$ 6,715,158.63	\$ 5,952,857.26	\$5,614,273.99	\$5,348,409.60	\$6,358,254.11	\$8,061,938.14	\$6,993,119.86	\$6,827,857.83	\$82,612,000
THRIFTY	\$1,243,216.94	\$ 1,189,231.76	\$ 1,064,190.34	\$ 1,084,167.98	\$ 1,074,236.89	\$ 793,808.45	\$805,894.13	\$757,458.64	\$1,330,161.03	\$1,294,288.74	\$1,349,320.56	\$1,124,298.35	\$13,110,274
VANGUARD	\$9,874,267.58	\$ 9,330,111.99	\$ 9,048,753.28	\$ 10,382,144.58	\$ 8,576,718.71	\$ 7,366,376.57	\$7,072,068.98	\$7,234,088.85	\$9,108,587.72	\$10,865,683.38	\$10,039,952.78	\$9,507,262.86	\$108,406,017
AIRPORT	\$142,702.07	\$ 110,316.36	\$ 126,255.26	\$ 144,837.00	\$ 131,462.78	\$ 117,140.54	\$107,552.05	\$95,227.74	\$112,253.12	\$169,972.68	\$187,670.38	\$136,008.13	\$1,581,398
SIXT Rent A Car	\$1,150,436.46	\$ 998,250.76	\$ 859,943.51	\$ 1,012,553.31	\$ 1,100,235.21	\$ 959,223.26	\$1,015,952.59	\$880,331.25	\$930,654.25	\$1,179,700.22	\$1,070,259.07	\$996,738.98	\$12,154,279
PAYLESS	\$539,737.68	\$ 513,203.11	\$ 434,053.33	\$ 461,706.52	\$ 532,133.51	\$ 468,435.70	\$448,878.99	\$429,286.36	\$529,570.42	\$501,223.15	\$515,449.02	\$484,187.41	\$5,857,865
TOTALS	\$38,170,276	\$34,966,407	\$32,767,308	\$37,332,778	\$31,651,341	\$27,501,938	\$26,210,178	\$26,037,070	\$32,285,629	\$39,245,089	\$36,028,164	\$33,556,135	\$395,752,313
RENT PAID	\$3,817,028	\$3,496,641	\$3,276,731	\$3,733,278	\$3,165,134	\$2,750,194	\$2,621,018	\$2,603,707	\$3,228,563	\$3,924,509	\$3,602,816	\$3,355,613	\$39,575,231

CAR RENTAL AGENCY	CURRENT MONTH % GROSS RECEIPTS	YTD % GROSS RECEIPTS	% COMPARISON OF MONTH TO YTD G.R.	FY16 SAME PERIOD GROSS RECEIPTS	FY17/FY16 YTD COMPARISON	FY17 PROJECTION GROSS RECEIPTS	FY17/FY17 PROJ YTD COMPARISON
ADVANTAGE	1.58%	1.97%	-0.39%	\$ 707,112	\$7,104,253	\$8,228,472	(\$417,106)
AVIS	17.41%	17.19%	0.21%	\$ 5,782,515	\$62,266,291	\$64,500,934	\$3,547,872
BUDGET	4.05%	4.07%	-0.03%	\$ 1,435,008	\$14,676,653	\$16,901,056	(\$789,394)
DOLLAR	4.98%	4.98%	0.01%	\$ 1,696,778	\$17,994,682	\$20,472,313	(\$780,853)
ENTERPRISE	14.00%	13.68%	0.32%	\$ 4,561,704	\$49,581,423	\$48,643,517	\$5,499,611
EZ	1.13%	1.57%	-0.45%	\$ 669,097	\$5,554,962	\$6,613,453	(\$389,394)
HERTZ	20.35%	20.87%	-0.53%	\$ 7,221,523	\$75,390,477	\$81,143,414	\$1,468,586
THRIFTY	3.35%	3.31%	0.04%	\$ 1,066,249	\$12,044,025	\$11,414,548	\$1,695,725
VANGUARD	28.33%	27.39%	0.94%	\$ 8,660,683	\$99,745,334	\$96,587,653	\$11,818,364
AIRPORT	0.41%	0.40%	0.01%	\$ 119,287	\$1,462,111	\$1,585,858	(\$4,459)
SIXT Rent A Car	2.97%	3.07%	-0.10%	\$ 1,110,784	\$11,043,495	\$11,071,974	\$1,082,304
PAYLESS	1.44%	1.48%	-0.04%	\$ 414,359	\$5,443,506	\$5,625,906	\$231,959
TOTALS	100.00%	100.00%	0.00%	\$33,445,098	\$362,307,214	\$372,789,098	\$22,963,214
RENT PAID				\$3,344,510	\$36,230,721	\$37,278,910	\$2,296,321



FY2017 Transaction Days	767,108	722,603	687,517	757,108	634,764	577,146	552,324	550,535	693,574	727,362	621,927	666,943	7,958,911
Revenue/Transaction Day	\$49.76	\$48.39	\$47.66	\$49.31	\$49.86	\$47.65	\$47.45	\$47.29	\$46.55	\$53.96	\$57.93	\$50.31	\$49.72