

	Modules & Sessions	Dates
City Solicitation Process Unit I	Kick-off Meeting (In-person)	Thurs. 2/27/2025
	1. Doing Business with the City of Atlanta	Mon. - Thurs. 3/3 - 3/6/2025
	Knowledge Check - Q&A	Fri. 3/7/2025
	2. Introduction to Airport Operations	Mon. - Thurs. 3/10 - 3/13/2025
	Knowledge Check - Q&A	Fri. 3/14/2025
	3. Responding to a Request for Proposal	Mon. - Thurs. 3/17 - 3/20/2025
	Knowledge Check - Q&A	Fri. 3/21/2025
	How to Do Business as an Airport Concessionaire (In-person)	Thurs. 3/27/2025
Small Business Operations Unit II	1. Business Planning	Mon. - Thurs. 3/31 - 4/3/2025
	Knowledge Check - Q&A	Fri. 4/4/2025
	2. Customer Service & Experience and Marketing	Mon. - Thurs. 4/7 - 4/10/2025
	Knowledge Check - Q&A	Fri. 4/11/2025
	3. Contract Compliance	Mon. - Thurs. 4/14 - 4/17/2025
	Knowledge Check - Q&A	Fri. 4/18/2025
	4. Airport Concession Operations	Mon. - Thurs. 4/21 - 4/24/2025
	5. Concession Industry Innovations	Mon. - Thurs. 4/21 - 4/24/2025
	Knowledge Check - Q&A	Fri. 4/25/2025
	How to Do Business as an Airport Concessionaire (In-person)	Thurs. 5/1/2025
Graduation Ceremony (In-person)		Week of 5/5/2025 (during National Small Business Week)